PRIVATE LABEL

> Chemical products under your own brand



PRIVATE LABEL

Manufacturing and selling chemical products is a big responsibility and requires a lot of formalities to comply with applicable laws and regulations. We have created this overview to simplify and clarify the process, as well as inform about responsibility and what conditions are required for us to be able to deliver an agreed and expected product.

The overview describes the process for new products but also changes to existing products and new package sizes.

Quotation & Agreement

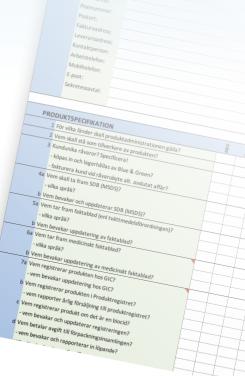
It is important that we include all requirements and wishes from the beginning. Not just for us to find the right one formulation on chemistry but also to be able to do stability tests and ensure that packaging is compatible together with chemistry.

We have many product formulations that are formulated and ready to to use, but we can also adjust – or make completely new - based on customer-specific wishes.

However, customer-unique formulations require certain mixing volumes and perhaps unique raw materials. Our customer is involved in the whole process and evaluates samples of the product.

In order for B&G to be able to submit a quote, it is necessary for the customer to state their wishes and requirements of the product (s) using Checklist Private Label BoG. From this input B&G can present an offer. When both parties have agreed the process continues after an agreement.

Customer requirements may apply to performance, concentration, strength, odor, color, pH etc. Or it can apply to eco-labeling or classification. The checklist is therefore an important help and tool.





Label & Design



Either the customer takes care of the design and printing of labels based on information from B&G. Alternatively, B&G can help all or part of that process.

Build of material

Sourcing

B&G creates article numbers on products, constituent materials and structures in computer systems.

Raw materials, labels and packaging are ordered based on the customer's forecast. Together we make arrangements for purchasing, ownership and stockpiling of any unique material.

Registrations, notifications

Information on the next page \rightarrow

Purchase Order

Production-

Production

Delivery

planing

Order from the customer to B&G on production volume per production batch. Also contains the desired delivery date.

B&G production plans and confirms orders

Normal production time is about 5-8 weeks after approval of label and order in the system. The production time depends on the assortment type and volume, for campaign orders you should expect a 12week delivery time.

Delivery takes place according to agreement

Product documentation and product registration

YOUR

ABEL

YOUR

ABEL

YOUR

ABEL

Below you will find information about our routines regarding product documentation, to our customers who wish to sell our products under Private Label.

OUR

To simplify things for you, we have put together a brief information below to make it easier for you to get an overview and to follow the process with your Private Label- products.

Labels

Statutory information on the label

B&G provides label documentation for the customer about what statutory requirements must be included on the label, according to all legislations, such as marking, classification, size, reg-no., Mal-codes, UFI- codes, EAN- codes, tactile marking etc.

Instructions for use and other information on the label

If the customer wishes to receive suggestions for texts on use, dosage, etc., B&G will also provide this.

Design and layout

The customer designs the layout, which then is jointly approved in collaboration with B&G.

Fact sheet

For consumer products that fall under the Detergent Ordinance, B&G privides the customer with fact sheets. These must be made available on the customer's website, and the address must appear on the label.

Guidelines for production

Private label and export

Warehousing

Private label products are not stocked but produced to order. This also applies to B&G export products, where unique language labels are needed.

Minimum order quantity (Moq)

The minimumorder quantity depends on the batch size in production. Usually at least 600 liters for a mixture and at least one pallet per pack size, per product.

MSDS (Safety data sheet)

B & G creates MSDS in the language the customer wish to have it in. The customer gives B & G their contact information, logo etc. for the MSDS.

Productregister in Sweden, Norway, Denmark

B&G registers the composition of the product in the product registers, in those countries that demands it. In Sweden, Norway and Denmark, the customer gets a registration number from B & G, that they shall refer to, when they themselves register their business and PLproducts to the product registers.

Annual reporting of quantities is handled by the customer himself. (For cosmetic products, pesticides and disinfectants, other rules apply).

Poison centers

B&G create and register UFI- codes, that must be on the labels and in the MSDS. B&G reports composition information etc. to ECHA, linked to the UFI cod

Voluntary marking and registrationg

Regarding Eco-labeling of products, such as the Nordic Swan, Kemikaliesvepet, Basta, Sunda Hus, Bra Miljöval, Byggvarubedömningen and others, arrangements and agreements are made in each case.

Delivery time from confirmed order

Packages up to 5 liters: 15-20 working days Packages over 5 liters: 10-15 working days Delivery time may vary depending on availability of materials, raw materials and order size.

Current productrange

The range that is valid consists of the current price list, with article number, name and prices. For new products and changes to existing ones: See our guide on

For new products and changes to existing ones: See our guide on private label.

Delivery

Delivery of products takes place to the agreed address



We are experts in detergents for professional market

We have one of the market's widest ranges - and many years of experience in both development, production and sales of effective cleaning products - which we sell to the whole of Europe. The head office is located in Sweden, and we also have sales offices in Denmark and Norway as well as one extensive network of resellers.

Facade cleaning, washing and graffiti removal

Our special range for facade cleaning, washing and graffiti removal is wide, and we have products that suit most treatments of all types of facades. All products are developed for professional use.

Vehicle washing and vehicle care

In our range you will also find products for vehicle care, general cleaning, disinfection and consumables. The range includes both consumers and professionals.

Philosophy

Blue & Green aims to deliver products of the highest quality at the right price - with the least possible environmental impact.

In development and production of our products, we have a strong focus on the environment. It is important to us that our products are effective, but also that they are not harmful to the environment, neither when they are used nor after they have been used.

That is why we have several different ecolabels on a large part of our products, and we are also ISO certified. We are connected to FTI, as we think it is natural to recycle our packaging so that our products have as little impact on the environment as possible.

CONTACT US!



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